



# Creating a Digital Ecosystem

## February 29, 2024



# Meeting Agenda

**THURSDAY, FEBRUARY 29, 2024**

**Virtual – Zoom**

## **OPEN SESSION**

3:00 – 3:05 PM Begin Open Session – Ms. Cara Allison Marshall, DFO

3:05 – 3:10 PM Chair's Welcome – Hon. Deborah James

3:10 – 4:30 PM Presentation, Deliberation, and Vote on Creating a Digital Ecosystem Study – Mr. Stan Soloway, Chair, Business Transformation Advisory Subcommittee

*During this session, the Subcommittee will brief the Board, for its consideration, deliberation, and vote, on the findings, observations, and recommendations it compiled as part of a recent study on ways to leverage digital ecosystems to harness the power of data to aid decision-making and risk analysis through simulation and advanced computing.*

4:30 – 4:35 PM Adjourn Open Session – Ms. Cara Allison Marshall, DFO



# Begin Open Session

**Ms. Cara Allison Marshall**  
Designated Federal Officer



# Chair's Welcome

**Hon. Deborah James**  
**Chair, Defense Business Board**



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SLIDES ONLY  
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*FY 2024 Assessment of the Department of Defense*

# Creating a Digital Ecosystem

Business Transformation Advisory Subcommittee

February 29, 2024



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# Terms of Reference

- **Evaluate the current state** of DoD enterprise-wide digitalization as it affects engineering, development, acquisition, and lifecycle management.
- **Examine the best-in-class business practices** of private-sector engineering, manufacturing, maintenance, and lifecycle management companies as they relate to digitalization.
- **Identify the benefits and challenges** to implementing a digital ecosystem across the Department, including cultural changes, implications to vendor management, security, contracting, technology, and budget requirements.
- **Provide recommendations** and case studies to support DoD adoption of a common digital ecosystem.
- **Identify metrics** to measure the success of adoption.
- **Address related matters** the Board determines relevant to this task.

*Based on the enormous complexity of this topic, the subcommittee decided to limit their investigation to acquisition and lifecycle management of military capability.*





# Business Transformation Advisory Subcommittee



Stan Soloway



Suzanne Leopoldi-Nichols



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Joe Anderson



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Janice McLaury  
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# Background

## *The Digital Ecosystem*

### **What is a Digital Ecosystem?**

- The injection of digital technologies into every phase of a program's lifecycle, enabling innovation at "the speed of relevance"
- All stakeholders see, iterate on/analyze same data ("single source of truth")

### **The Digital Twin**

- Integrated into requirements, development, manufacture, engineering, test, and lifecycle management
- Post fields, the "twin" reflects actual product performance and enables rapid innovation, predictive maintenance, AI applications, etc.

Multiple "twins" linked together (e.g., product performance and processes) is called the Digital Thread



## *A National Security Imperative*

### **Digitalization is transforming every industrial sector**

- Many consider it the most significant technological evolution since cloud
- Gartner estimates 90% of companies engaged in some degree of “digitalization.” 87% of top execs call it a top priority

### **It is the new Space Race—and a National Security Imperative**

- THE pacing threat is the PRC: investing massive sums in digital capabilities; also fielding new systems in 7yrs vs 16yr avg in U.S.
- PRC has the advantage of not being “burdened” by the bureaucratic layers inherent (and often appropriate) in a democracy

This places an even greater premium on DoD’s ability to transform process, culture and people

*“Whoever achieves symbiosis on the battlefield, controls the battle.”*



# Impact *The BLUF*

## Superior Capabilities, Better Decisions, and Better, More Efficient System Performance

- Battlefield Superiority
- Reduced Program Cost, Risk, and Cycle Times
- Enhanced Sustainment Performance
- Workforce and Culture Transformation
- Expand Competition



# Background

## *The Transformation Has Begun, but...*

### **The DoD has begun the transition**

- First digital directives issued in 2018; followed by additional USD/R&E guidance, Service-specific plans and policies
- Numerous promising experiments and pilots

### **However:**

- The pace is not adequate to meet the threat
- There is no common understanding/vision/taxonomy across the Dept.
- The risk averse nature of the DoD culture inhibits rapid forward movement
- Pilots, planning remains siloed, limited
- Workforce gaps are known/recognized, but strategies to address are lacking
- Funding lacking for critical initiatives
- Continued focus on “experimentation” risks ignoring lessons/insights already learned
- Significant tech questions—capabilities, processes—remain unaddressed



# Findings and Recommendations

## *Governance & Organization*

### ***Finding***

DoD Requires Centralized Authority to Advance Digitalization

### ***Observations***

- Acquisition leaders are not incentivized to adopt long-term transformation efforts, nor promote continuity
- Leaders do not have a common vision for digitalization and are inconsistent in how they communicate
- The Department does not have a centralized authority, empowered with resources, to adroitly enable digital initiatives

### ***Recommendations***

- Assign DMAG (or similar) as the authority for developing the Digital Ecosystem
- Convene an Exec Action Group to remove barriers to change
- Expand and formalize Industry participation in the development of solutions



# Findings and Recommendations

## *Planning & IT Infrastructure*

### ***Finding***

DoD's Lack of an Integrated Digital Ecosystem Creates Inefficiencies

### ***Observations***

- Outdated data-exchange practices to communicate with suppliers further drives risk
- Lack of end-to-end digital environment to collaborate negatively impacts time to market and sustainment
- Lagging behind industry in the prioritization and investment in modern digital tools, processes and practices

### ***Recommendations***

- Develop a set of collaboration and data exchange platforms to enable real time interaction with DoD suppliers
- Require use of the platforms to ensure data is available through full lifecycle of the program from ideation to sustainment



# Findings and Recommendations

## *Planning & IT Infrastructure*

### ***Finding***

DoD Lacks Digital Taxonomy to create an Interoperable Digital Strategy

### ***Observations***

- A lack of common taxonomy has stalled the development of data interface requirements and tool integration
- No common understanding of what is meant by "digital transformation" and other key enabling terms and definitions

### ***Recommendations***

- Establish a common vision and taxonomy including a schedule to routinely review and update



# Findings and Recommendations

## *Planning & IT Infrastructure*

### ***Finding***

DoD's Ability to Best Utilize Data is Constrained

### ***Observations***

- No standards that define data format and interfaces to adequately access, store, or share their data
- Not invested in enabling a federated, yet integrated data management strategy to support data-driven decisions
- Data owners do not have an incentive or means to share, interconnect, or curate their data, nor do they trust each other to use it properly

### ***Recommendations***

- Require all functional stakeholders across the product lifecycle to participate in planning to identify data needs
- Develop standards for data format and interfaces, standards must be designed to facilitate interoperability





# Findings and Recommendations

## *Cultural Environment*

### ***Finding***

DoD Culture is Risk Averse & Resistant to Change

### ***Observations***

- Personnel held to account for failures and resistant to take on calculated innovation risks
- The “Frozen Middle” is obstructing progress toward the adoption of digital tools and technologies
- Personnel are not incentivized to adapt their skills, processes, or practices to successfully participate in a digital ecosystem

### ***Recommendations***

- Establish a deliberate change management process and plan
- Address the institutional resistance to risk in the plan
- Incentivize and reward personnel to adopt digital skills
- All include digital skills objectives in performance evaluations



# Findings and Recommendations

## *Talent & Training*

### ***Finding***

DoD Workforce is Not Adequately Prepared for a Digital Ecosystem

### ***Observations***

- Lacks the full scope and depth of workforce skills to accelerate transition to a digital ecosystem
- Civilian and military job classifications, career paths, and recruitment have not kept pace with new technical disciplines and specializations
- Digital training and education opportunities lack the ability to ensure the training is utilized and applied as broadly as needed

### ***Recommendations***

- Establish distinct pathways for both military and civilian for advancement and leadership
- Develop a strategy to rapidly recruit highly specialized and in-demand technical disciplines
- Close the skills gap between experienced professionals and skilled "digital-doers"



# Findings and Recommendations

## *Intellectual Property*

### ***Finding***

IP and Technical Data Rights Remain a Critical Concern

### ***Observations***

- Conflicts over the ownership and sharing of Intellectual Property is a key barrier to a digital strategy
- A proactive IP planning approach can result in significant cost savings and prevent delays in spares procurement
- Digital IP can and should center on performance and interface standards

### ***Recommendations***

- Mandate regular progress reports from the Intellectual Property Cadre to the DepSecDef through the DMAG



# Findings and Recommendations

## *Digital Ecosystem Funding*

### ***Finding***

PPBE Process Obstructs an Ability to Fund Foundational Initiatives

### ***Observations***

- Budget process does not support end-to-end (enterprise wide) horizontal requirements and lacks the ability to rapidly adjust
- Investments in digital capabilities are typically on a program-by-program basis and ignore sustainment and legacy systems
- Digital investments are more likely in big or new programs than in small or legacy programs
- Current funding requests often lack sufficient detail on cost savings, return on investment and the risk of failing to act

### ***Recommendations***

- Work with USD (Comptroller) to establish digital ecosystem as an investment priority.
- Establish a centralized fund and modify PPBE process to remove budget restrictions
  - *Near-term*: use current DoD authority to recover / reallocate funds
  - *FY 25-26*: pursue legislative action for a centralized DoD fund



# Key Performance Indicators

KPI	Measurement
<b>Governance &amp; Organization -- to promote inclusion and accelerate change.</b>	
1 Digital Ecosystem Progress Review Frequency	# of instances reviewed and discussed (DMAG and EAG)
2 Industry Partner Participation	# of industry partners involved in development
★ 3 Digital Native Programs	% of new programs designed as digital native
★ 4 Digital Transformation of Legacy Programs	% of legacy programs transformed to digital
<b>Planning &amp; IT Infrastructure -- to establish an ecosystem necessary to share data across the supply chain.</b>	
1 Supplier Certification and Alignment	% of suppliers certified and aligned to DoD platforms - in total and by Prime Tier 1-3
2 Electronic Program Requirements	% of requirements loaded into a management platform
3 Bills of Materials (BOMs) Management	% of BOMs loaded into a PLM environment
4 Digital Twin Systems Deployment	Number of Digital Twin systems in use
5 New Program Development Cycle Time	Average time for new program development
<b>Cultural Environment -- to increase risk tolerance and speed.</b>	
★ 1 Leaders' Time Devoted to Transformation	Percentage of leaders' time or resources
2 Digital Skills Development Objectives	% of performance plans focusing on personal digital skills
<b>Talent &amp; Training -- to increase workforce readiness.</b>	
★ 1 Top Technical Talent Attraction, Promotion, and Retention	# of data scientists and specialists retained
2 Training Completion for New ACAT 1 Programs	% of resources completing training within 90 days of program establishment
3 Training Completion for High-Priority Legacy Programs	% of resources trained for programs with components at risk
<b>Funding &amp; Resourcing -- to commit and deploy necessary resources.</b>	
★ 1 Budgetary Resources for Digital Ecosystem	Amount of budgetary resources defined/committed
2 Projected Cost Growth Variance	Variance from approved business case
★ 3 Return on Digital Ecosystem Investment (ROI)	ROI = (Project Benefit / Project Cost) × 100



# Conclusions

- Digital transformation is complicated
- “Going Digital” needs to be a National Security Priority
- Cross-cutting leadership is required
- Notable progress is being made
- Time to scale-up is now





# **Comments, Deliberation, and Vote on Creating A Digital Ecosystem Study**

**Comments on the study can be sent to:  
[osd.pentagon.odam.mbx.defense-business-board@mail.mil](mailto:osd.pentagon.odam.mbx.defense-business-board@mail.mil)**



# Adjourn Public Session

**Ms. Cara Allison Marshall**  
Designated Federal Officer



